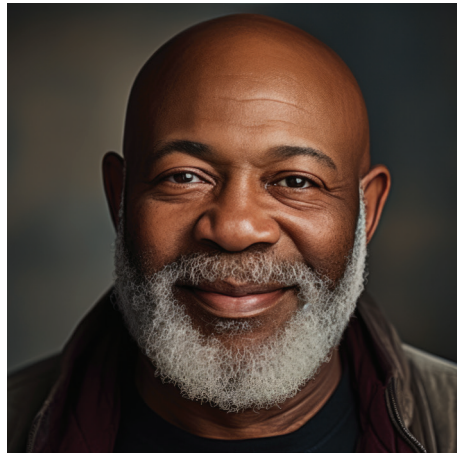




“Fellowship Hall is a port in the storms of addiction for our family. Thank you for helping those who are battling addiction.”



“We are so very thankful for you all at Fellowship Hall. Tom celebrated 7 years in recovery this December!”



“I’m alive thanks to Fellowship Hall and just celebrated 5 years in recovery...5 years of continuous sobriety!”



fellowship  
*Drug + Alcohol  
Recovery Center* HALL

2023

2023 ANNUAL  
**IMPACT**  
REPORT

# YEAR IN REVIEW



For more than 52 years, Fellowship Hall has been focused on our mission to help people who suffer from substance use disorders find the path to recovery. We offer a quality, evidence-based treatment program built on the proven foundation of a twelve-step philosophy. We work hard to ensure treatment at Fellowship Hall is accessible to all people in a welcoming and compassionate environment.



**KELLY SCAGGS**, MHA, LCSW, LCAS, CCS, MAC, ICAADC  
CEO & President, Fellowship Hall

We continued to see upward movement in the number of individuals seeking treatment in 2023 and at the same time, experienced a notable change in our leadership team with the retirement of our CEO and President Mike Yow in June. With our adaptive group of leaders, we engaged in strategic refinements of our programs to ensure the highest standard of care for our guests, while also adding several telehealth options including

a new virtual Intensive Outpatient Program, virtual Early Recovery Groups for our guests and a virtual Early Recovery Group for family members. In addition, we updated our model to a 30-day residential program while expanding our service to operate a stand-alone detox program for those not yet prepared for a full residential program.

We have a keen focus on our financial stability. Though we ended FY23 with a deficit of \$1.8M, we decreased our losses by half from FY22. With incremental adjustments to expenditures and implementation of revenue generating initiatives, we are on a positive trajectory toward financial stability for FY24. As we look ahead, our strategic vision encompasses sustained growth, innovative approaches to treatment, and an unwavering commitment to serving our community. Our Board's continued partnership is integral to realizing this vision, and I am grateful for the support of our staff and Board - both of which are pivotal to our shared commitment to enhancing the lives of those affected by substance use disorders.

Thank you for your continued support and trust,

*Kelly Scaggs*

## FY23 FINANCIALS

### INCOME

Treatment Program Revenue	\$11,204,378
Donations & Grants	\$ 366,155
Miscellaneous Revenue	\$ 27,672
Covid Relief Funds	\$ 88,249
Non-Operating Revenue	\$ 701,682
<b>TOTAL REVENUE</b>	<b>\$12,388,316</b>

### EXPENSES

Treatment Program Costs	\$12,540,889
Extended Treatment Costs	\$ 114,842
Outpatient Costs	\$ 225,763
Transitional Housing Costs	\$ 543,356
<b>TOTAL EXPENSES</b>	<b>\$13,424,850</b>





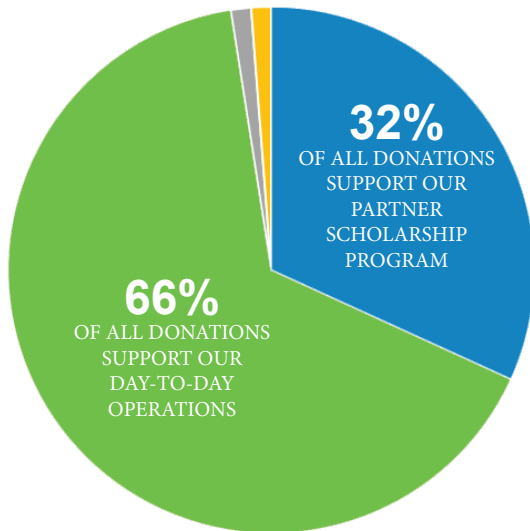
## IMPACT



“I’m 1 year sober!  
FH was my safe  
landing spot, helping  
me make changes to  
live a life beyond my  
wildest dreams! I am so  
thankful to you all.”



### DONATIONS & GRANTS



Each year, Fellowship Hall asks for community support to help us bridge the gap between the costs of providing substance use treatment and the income we receive for providing treatment services. Individual donors, foundations, and corporations have a variety of ways to contribute. Our Annual Fund drive supports day-to-day operations, while our special events (our Holiday Gift Guide, Lights of Hope, Walk & Run for Recovery, and the E. Raymond Alexander, Jr. Memorial Golf Tournament) provide support for our Partner Scholarship Program. Donors may also elect to support our Family Program to help family members learn how to best help their loved one in treatment or our Financial Assistance Fund to help guests in treatment who encounter financial challenges have support to complete their treatment program.

### DONATION SOURCES

INDIVIDUAL DONORS **70%**

GRANTS: **20%**

SPONSORS: **10%**

**18** GUESTS ATTENDED TREATMENT AT NO COST THANKS TO DONOR SUPPORT OF OUR PARTNER SCHOLARSHIP PROGRAM

**27** GUESTS RECEIVED FINANCIAL ASSISTANCE FROM DONATIONS TO HELP THEM COMPLETE TREATMENT

## OUTCOMES

We offer the Continuing Care Program to help monitor the progress of our alumni after they discharge from our residential treatment program. Our Alumni Coordinator conducts check-ins beginning at one day through one year post discharge. The outcomes of our treatment program are outstanding.

### OUTCOMES AT 1 YEAR AFTER TREATMENT

**66%** REMAINED TOTALLY ABSTINENT

**12%** RELAPSED BUT REGAINED SOBRIETY

**95%** REPORT A BETTER QUALITY OF LIFE

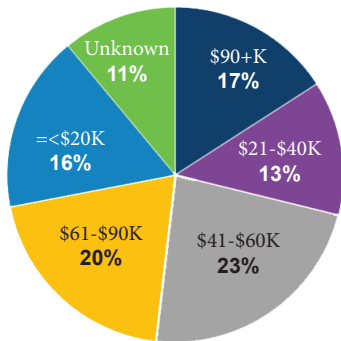
# DEMOGRAPHICS

GUESTS SERVED ACROSS ALL PROGRAMS: **854**

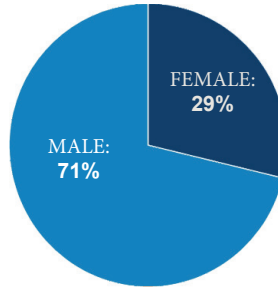
## AGE



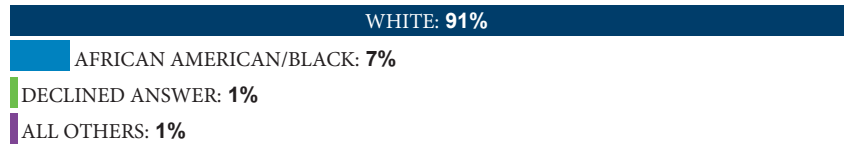
## HOUSEHOLD INCOMES



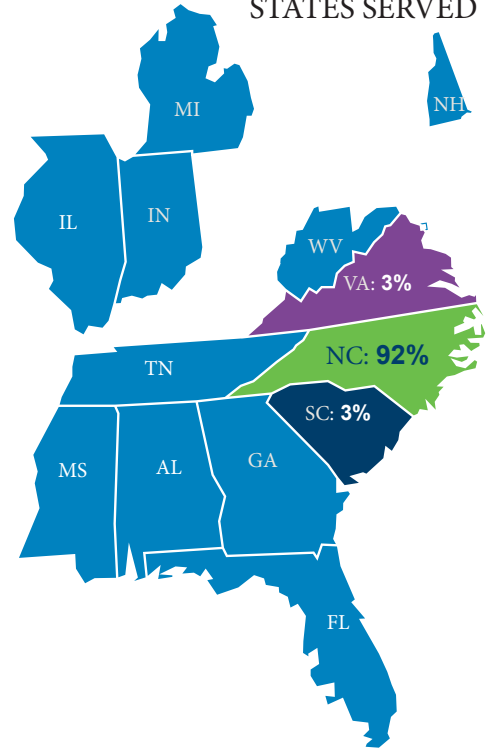
## GENDER



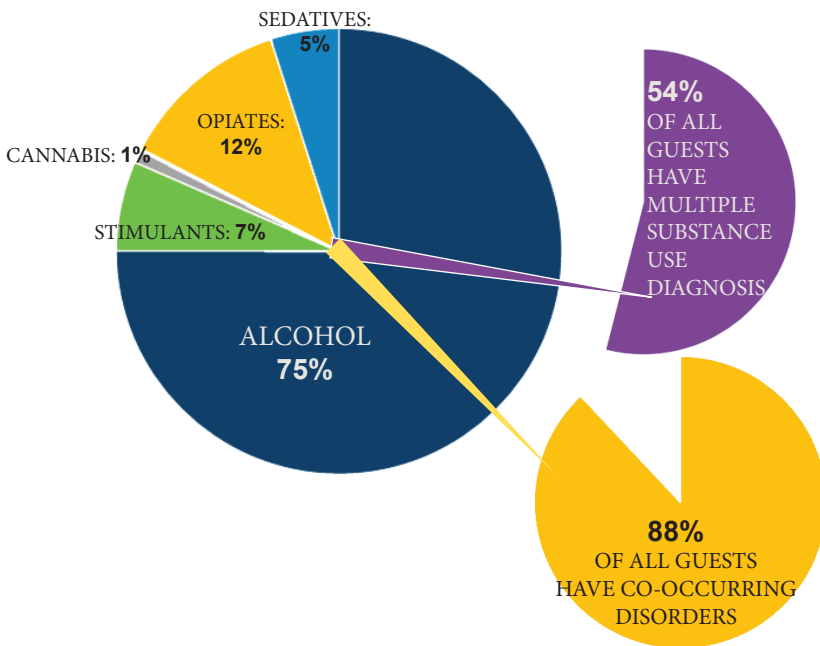
## RACE



## STATES SERVED



## GUESTS' PRIMARY DIAGNOSIS



GUESTS WHO WOULD RECOMMEND FELLOWSHIP HALL TO A FRIEND OR FAMILY MEMBER: **99%**

GUESTS WHO WOULD RECOMMEND FELLOWSHIP HALL AS A PLACE OF QUALITY CARE: **97%**

Have a question about our 2023 Annual Impact Report or want to learn more about our treatment programs? Contact us at [outreachstaff@fellowshiphall.com](mailto:outreachstaff@fellowshiphall.com) or call us at 336.621.3381, ext. 6625.



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